

CASE STUDY

WHY LEAVITT LOOKED DEEPER

Fast expansion meant more suppliers, more purchase orders (POs) and more pressure on a small procurement team. While the original project mandate was broad—“find bottlenecks and reduce re-work”—the team wanted to know exactly which parts of the process were hurting the business most and what to fix first.

Executive Summary

Leavitt Machinery—one of North America’s fastest-growing material-handling equipment dealers—used mindzie studio to transform its Purchase-to-Pay (P2P) process in Microsoft Dynamics AX 2012. In just three months the team uncovered and fixed the hidden time- and cost-sinks that were stalling growth, while putting always-on monitoring in place for long-term control.

Quantified results

7,500

staff-hours
saved annually.

35%

faster PO
cycle time.

20%

overall
efficiency gain.

99%

3-way-match
compliance.

3-4 × ROI

validated by
Finance.

“We have already seen significant savings since implementing the system... it pinpoints root causes and how to resolve them.” – Brian Leavitt, CFO

Project Snapshot

Snapshot	Impact
Focus areas analysed	Cycle time, re-work loops, 3-way-match compliance, internal SLAs
Key actions	Auto-approval rules for low-value POs, nightly catalog sync & item-validation, real-time 3-way-match alerts, pro-active SLA reminders
Sustainability	mindzie remains connected to Dynamics AX, continuously monitoring P2P events and triggering automated notifications so improvements stay locked in and new issues surface early

Financial Highlight

Leavitt’s P2P transformation was not just a technical clean-up—it delivered hard, measurable business value. By eliminating approval delays, stamping out PO re-work, and enforcing real-time 3-way-match controls, the team:

- **Saved 7,500 staff-hours per year**—capacity that has been redirected to strategic sourcing and supplier negotiations.
- **Achieved a 35% reduction in overall PO cycle time**, improving on-time delivery and strengthening supplier relationships.
- **Drove a 20% efficiency gain** across procurement operations within the first quarter.
- **Reached 99% 3-way-match compliance**, virtually eradicating duplicate or incorrect payments.
- **Validated a 3-4× return on investment**, demonstrating that every dollar spent on mindzie is coming back three-fold or more.

These outcomes weren’t accidental—they stemmed from targeted analyses (cycle time, re-work, compliance, SLA adherence) and the rapid execution of data-backed actions. Continuous monitoring with mindzie now safeguards the gains and flags emerging issues before they erode performance.

What's Next

Following the procurement success, Leavitt is extending mindzie to Rental Contract Processing and Field-Service Work Orders to replicate the cycle-time and compliance gains across the service side of the business—again with continuous monitoring and automated alerts baked in from day one.

Conclusion

Leavitt Machinery's success story shows how quickly mindzie's process intelligence platform can convert raw ERP data into lasting operational excellence and bottom-line impact. If you're ready to uncover hidden inefficiencies, hard-wire compliance, and drive similar ROI in your own processes, contact mindzie today:

info@mindzie.com | www.mindzie.com

Let mindzie turn your process data into your next competitive advantage.